

**WOMEN PASSENGER AGENT
'MADE GOOD' WITHOUT
AID OF 'SEX STUFF'**

Proudest Moment of Miss Lobdell's Life Was When She Was Told She Was a "Railroad Man"

GETS FEMININE TRADE

By M'LISS

"You can't pull the sex stuff out our way and get away with it. A woman's got to be a business man, if she wants to be a success, and the proudest moment of my life was when my boss stepped up to me and said, 'You're a railroad man.' I knew I made good then."

The breeze of the western winds was in her tone; the pink of an Oregon apple on her cheek. It was Miss Avis Lobdell who spoke, a Portland girl, who is heading a new path to the goal marked Occupations for Women.

She's a woman passenger agent in town this week for the forty-fourth annual convention of the American Association of Traveling Agents. Her business is to corral passengers for the Oregon-Washington Railroad and Navigation Company, a branch of the Union Pacific.

NOT AS EASY AS IT LOOKS

Just to look at her—and if you don't believe it, vide her picture—you'd think it wouldn't be hard. You'd think that all she'd have to do would be to step up to the chairman of a big convention, pass them the baby stare to have them promise instantly to ship their thousand delegates or so on her road and none other. But if you inquire that it's awfully easy, what with the luring eye stuff, the drooping lash business, in say nothing of the insinuating clinging vine pose, for some women to succeed in business, step up to the McElvieve-Stratford and have a little talk with Miss Lobdell.

"What we women have got to learn," Miss Lobdell said, "is that much of our success depends on our relations with women. You can't pull the sex stuff on them. My road employs me to get the feminine trade for them. I've got to persuade women that our road is the very best for their comfort—that their habits can travel safely on it; that the soot which comes from our smokestacks won't irrevocably ruin their complexions; that they won't run any danger of being jet down at the nearest station. In short, I've got to deliver the goods, just as a man has to."

She pulled her blue kimono around her, examined with intense gaze a minute speck on her nose which she suspected of being a blackhead, but which turned out to be merely a sample of what Philadelphia can contribute in the matter of dust, and called into the adjoining room to her coworker from Spokane, likewise a pioneer woman passenger agent.

That young woman, Miss Olive Lender, came forth in pink kimono, to contribute her part to the conversation.

'SUCCESSFUL EXPERIMENT'

"We took our positions as experimenters," she said. "We were newspaper women, both of us, and when the president of our road, J. D. Ferrell, said the persuasive tongue of women could be used to advantage in the railroad business, we qualified. That was eighteen months ago. Now we're real passenger agents. There are only five of us in the United States."

Presently, no doubt, newspapers will be printing stories about women locomotive engineers and railroad presidents. In the meantime, judging from these two exponents being a woman passenger agent, riding up and down the country, seeing things and meeting new people, must be huge fun. Don't you think so?

Wills Probated by Register

Wills probated today were those of Thomas F. Shuster, 4637 York road, which, in private bequests disposes of property valued at \$20,462; John H. Bernard, 223 North Fifth street, \$3725; John Spring-Gorpe, 6113 Marion street, \$2400; Ellen Mayne, 2242 Sears street, \$2200; Rosie Seltzer, 258 North Seventh street, \$2100; John J. Bergin, 5559 Morton street, \$2200; and James T. O'Brien, 2128 North Twenty-eighth street, \$2000. The personal effects of the estate of Lambert H. Fooker have been appraised at \$4566.69.



WOMEN PASSENGER AGENTS
Miss Olive Lender, of Spokane (above), and Miss Avis Lobdell, of Portland, Ore.

**BORDER TROOPS' BEDS
LOST IN FACTORY FIRE**

Sprinkler, Turned on to Save Building Here, Causes Damage of Thousands

Two thousand beds, several hundred of which were made for the soldiers on the Mexican border, were ruined by water today when fire threatened the destruction of the plant of the Bernstein Manufacturing Company, at Third street and Allegheny avenue.

This was the second fire within two years at the factory, which is one of the largest of its kind. An automatic sprinkler system was set into operation upon the discovery of the flames about 10:30 o'clock. Water covered every bed ready for shipment and brass and other material used in manufacture of the products.

Although this caused a heavy monetary loss, the quick action of the firemen, in turning on the sprinklers saved the building. Eight hundred men were at work when the fire started, and while some left the building in perfect order the others remained and fought the blaze.

The fire was confined to the packing room. The cause is believed to have been either spontaneous combustion among straw used in packing or the crossing of live wires on the third floor, where the fire occurred. The firm was unable to give an estimate of the loss, which is said to be covered partly by insurance.

Wood for Grates

We sell choice dry Oak and Hickory logs at current rates. Also splendid kindling for starting fires.

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Main Office, 413 N. 13th Street

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United States Loan Society

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FREE DEMONSTRATION

Chas. Delancy Alien system of Character Analysis. Tues., Oct. 3, 8 p. m. First of 16 lectures course. Ladies invited. West Branch Y. M. C. A., 52d and Sanson Sts.

**ANCIENT ARTILLERY
PARADE AT THE SHORE**

Stalwart Grenadiers of Bay State Take Atlantic City by Storm

ATLANTIC CITY, N. J., Oct. 2.—Stalwart grenadiers of the Ancient and Honorable Artillery Company of Massachusetts, richest, oldest and most exclusive military organization in the country, having carried the Boardwalk by storm without the loss of a single man, today entered upon their 27th field day festivities by parading triumphantly through city streets. State officials of Massachusetts in long coats and tall hats headed a turnout of marvelous martial magnificence. Scarcely any two men in the procession wore the same uniform, and a multiplicity of colonels and major generals threw high privates almost into the discard.

This afternoon the Bostonians, whose gorgeous raiment simply has overwhelmed a beach-loving city, paraded the Boardwalk in rolling chairs to the great delight of thousands of applauding feminine spectators. Tonight they are to capture the Million Dollar Pier and hold a military ball there. Mayor Curley is due Wednesday night for the annual banquet.

CHESTER ROAD CLUB FORMED

W. Stanley Kite President of Organization for Social Diversion

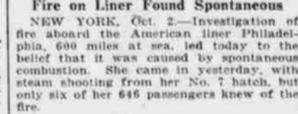
A club to be known as the Chester Road Country Club has been organized in Glenolden, and plans have been made for a winter of social activities. A clubhouse and grounds will be ready for use in the spring. It has been announced.

The officers of the new organization are: W. Stanley Kite, president; Horace F. Hooper, vice president; William H. Lauer, secretary, and H. C. Barr, treasurer. Committees have been appointed to select locations for the club, plan its financing and draft by-laws to be presented at a meeting October 10 at the home of John L. Metz, Jr., 205 Chester road, Glenolden.

Fire on Liner Found Spontaneous

NEW YORK, Oct. 2.—Investigation of fire aboard the American liner Philadelphia, 600 miles at sea, led today to the belief that it was caused by spontaneous combustion. She came in yesterday, with steam shooting from her No. 7 hatch, but only six of her 646 passengers knew of the fire.

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Its versatility is unique—its accuracy unequalled. Whatever the size or nature of your figuring work the Dalton will reduce the number of operations required—will increase the efficiency of your business.

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Dixon-Tailoring and Dixon-Service give you exact value for every cent you pay. Whether the price be \$35 or \$55, we give each garment that bears our name the same careful study, the same expert workmanship.

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SISTERS END LIVES TOGETHER

One Ill, Other Fearing Loneliness, They Form Death Pact and Inhale Gas

Two maiden sisters, one ill and the other fearing to be left alone in life, formed a death pact, and committed suicide by inhaling gas in the "spare room" of the house in which they were born more than a half century ago at 4450 Frankford avenue.

The sisters were Miss Emma Oram, sixty-five years old, and Miss Anna Oram, fifty-nine years old, who conducted a thriving dry goods business on the first floor of their home. With the same methodical care which characterized their life they put on their bed dresses, closed the room, turned on the gas and lay down in each other's arms on the bed. Their bodies were found last night clasped tightly together with their cold arms.

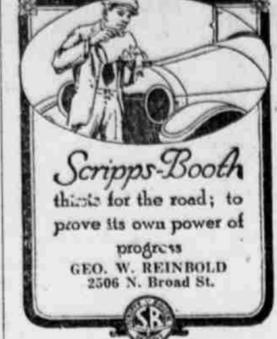
Their death was planned carefully. The day before they urged Mrs. Margaret Brown, their housekeeper for twenty years, to make a long-contemplated visit to Wood-wood. Their last words to her were a question as to whether her going was a certainty.

Dr. Joseph J. Toland, of 1621 Harrison street, who happened to be passing, was called in by Mrs. Brown, and said that both had been dead several hours. He hurried to his office for an oxygen machine, with which he tried in vain to restore respiration.

The younger sister had since last February been melancholy. The elder, harassed by caring for her sister and directing the

business at the same time, had become nervous. Neither, however, appeared any worse than usual yesterday morning, and Mrs. Brown says she never heard either speak of ending her life. Two gas jets were open in the room.

The business conducted by the two sisters was founded seventy years ago by their father, Charles Oram. They fell heir to it upon his death, eighteen years ago.



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Crystal Stemware
Many new designs—the exclusive importations and products of J. E. Caldwell & Co.

REMOVAL:

In the early Autumn the business of J. E. Caldwell & Co. will be located in the Widener Building, Chestnut, Juniper and South Penn Square.

Spanish for \$7.50

GORDON - DETWILER Auditorium
(Formerly Griffith Hall in Crozer Building)
1420 Chestnut Street

The Gordon-Detwiler Institute of N. Y., Inc., which last year taught the Spanish language to over twenty thousand business people of New York, Chicago, Cincinnati, Oakland, Seattle and San Francisco, has just issued from John Wamman, through William L. Nevin, Attorney, the Griffith Hall in Crozer Building, and therein will very shortly inaugurate a thirty-lesson course of Spanish for Business People, teaching by the new "Conversational" method.

As to Range—Every "Style" that is in good taste is ready on the Perry tables.

There are Raglans, Kimono-sleeves, box backs, pleated and belted backs, conservative models.

As to Making—We suppose quite a number of housewives can make pie-crust; but every male man knows that there's pie-crust and pie-crust.

So is it of Overcoats and of Overcoat models. We are sure there will be Overcoats elsewhere this Fall favoring the models named above. We have no patent on them. But there won't be any made just like Perry's.

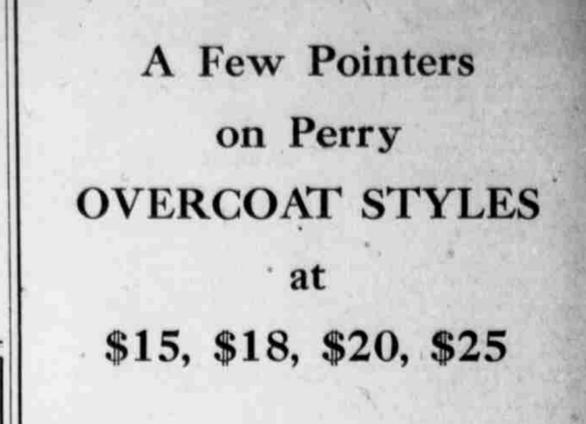
These Raglans have Perry button-up collars, with Perry drapery on the well-fitting shoulders; these kimono-sleeve Coats have Perry armholes, Perry-fitted sleeves, Perry centrality of line in the buttons; these snug-fitting, belted-back models suggest the time-worn simile of "the paper on the wall," and live up to it!

For real Overcoat distinction in the working-out of model-recipes, Perry's!

PERRY & Co., "N. B. T."

16th & Chestnut Sts.

A Few Pointers on Perry OVERCOAT STYLES at \$15, \$18, \$20, \$25



Perry's "SEMI-KIMONO" MODEL FOR FALL

Soft-rolling lapels, button-through front; high, narrow shoulders. Straight-hanging full back. Velvet collar or cloth collar, various cuff treatments.

Perry's "KIMONO-SLEEVE" MODEL FOR FALL

An improved Perry model. High, narrow shoulders; wide back and skirt; deep, comfortable armholes; soft-roll lapels, slanted side pockets or patch pockets. A coat of comfort, grace and style.

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PERRY & Co., "N. B. T."

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- Pearl Necklaces
- Bracelet Watches
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- Grandfathers' Clocks
- Silver Forks and Spoons
- Reading Lamps

MEN

It's always been so, but conditions make it truer now than ever:—

The best shoe is the wisest economy

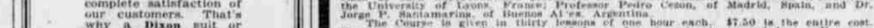
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PERRY & Co., "N. B. T."

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